

MISSISSIPPI LOTTERY CORPORATION
LIST OF QUESTIONS RECEIVED BY 03/13/2020
RE: RFP NO. 8 – REQUEST FOR PROPOSAL FOR RANDOM NUMBER GENERATOR
QUESTION SUBMISSION DEADLINE: MARCH 13, 2020 (2:00 P.M. CST)
RESPONSES DUE TO:

STEVEN BLANCHARD, SVP OF GAMING & IT

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MISSISSIPPI LOTTERY CORPORATION

1080 RIVER OAKS DRIVE, BLDG B-100, FLOWOOD, MS 39232

#	QUESTIONS – RFP NO. 8	MS LOTTERY CORPORATION ANSWERS
1	Page 5.H. Section 3: This section requested three (3) years of "audited" financial statements. Typically, privately held companies rarely if ever incurred cost of "audited" financial statements and therefore are not available. Question: Would three (3) years of compiled financial statements, prepared by an independent Certified Public Account, be acceptable?	Yes.
2	Page 9: The RFP requests only a single game, Pick-3 be configured on the systems when they are delivered. It was noticed on the RFP that was released for the On- Line Gaming vendor, Pick-3, Pick-4 and Pick-5 were requested. Also, many lotteries use their RNG systems to play second chance, promotional and/or raffle games. It would be cost effective for the lotteries to include these games during the initial build and certification. Question: Would the lottery like Pick 4, Pick 5 and a second chance utility configured on the delivered systems?	The Mississippi Lottery Corporation would like to have the proposals include Pick-3, Pick-4, 5-digit, 6-digit and Raffle style game functionality.
3	Page 10: Open ended statements of "...ability to receive software upgrades and updates at no additional cost; Processing on new products at no additional cost" are extremely difficult to budget. These statements could be construed to expand the system dramatically and the vendor would have no ability to plan for as yet undefined capabilities. Question: Would the lottery be willing to better define, remove or modify the wording in this section to allow prospective vendors to properly budget for this requirement?	Pick 3, Pick 4, 5-digit, 6 digit and Raffle style game functionality shall be included in the base cost of the proposal, including software upgrades, updates and maintenance on the proposed solution.
4	Page 11.6 The majority of state lotteries that use digital drawing systems for draw based games use standalone, air gapped systems that require two operators to initiate a drawing. This approach is considered the industry standard. The RFP seems to indicate a networked system with automated failover. Question: Is the lottery expecting draws on the proposed system to be initiated by human operators using an air gapped RNG or should the proposed system provide for automated, networked, draws? If networked draws are required; will the Lottery Gaming System be initiating drawings and keeping the schedule?	The intention of the Mississippi Lottery Corporation is to have automated, networked draws where the Lottery Gaming System would initiate the drawing per the schedule on the system. However, there should be a method available for manually generating winning numbers.
5	Most domestic lotteries use their drawing system to build an animated graphical representation of the drawing. It becomes the public face of each drawing. This graphic is then made available to the lottery's website, social media, television and radio. Question: Is the lottery interested in the RNG producing a graphical representation of drawings?	The Mississippi Lottery Corporation encourages this and other potential additions as an added option within pricing but should not be included in base price.
6	Page 12.12 This section requests liquidated damage amounts for failure to perform. When required, limits are typically dictated by the client and the vendor obtains a Performance Bond to the limits and form requested by the lottery. Also, it refers to the	<p>A. No.</p> <p>B. A Performance Bond is not applicable to Liquidated Damages. Liquidated damage amounts are to be</p>

	<p>"implementation date" but that date is not specified. Please note that if this coverage is required it may take several weeks to obtain a bond. Questions:</p> <p>A) Will the lottery consider removing item 12 on page 12?</p> <p>B) If not, will the lottery provide an acceptable form with limits so that a Performance Bond may be obtained?</p> <p>C) If this remains a requirement by the lottery can the due date for the response to this RFP be extended by two (2) weeks?</p>	<p>proposed by the vendor within its proposal. Sample response for Liquidated Damages – "Failure to be operational by the agreed upon implementation date; \$x per minute/hour/day."</p> <p>C. The Mississippi Lottery Corporation will extend the acceptance of proposal submissions through 2:00 p.m. C.T. on Monday March 30, 2020.</p> <p>The implementation date shall be June 1, 2020 or as otherwise agreed by the Mississippi Lottery Corporation and the successful vendor.</p>
7	Please confirm if all employees involved in this project need to provide Appendix Form B or only officers, members, shareholders, etc. If the former, would you accept these forms after vendor selection and/or would a scanned version be acceptable before the hardcopy is received?	<p>A. See Item H, Section 1, Exhibit B.</p> <p>B. The required Forms B must be submitted along with the submitted vendor proposal. Yes, scanned versions will be acceptable before the hard copies are received.</p>
8	Would you consider an extension of 2 days for the submission of the RFP – i.e., receipt of the responses by 2pm C.T. on Wednesday March 25th?	The Mississippi Lottery Corporation will extend the acceptance of proposal submissions through 2:00 p.m. C.T. on Monday March 30, 2020.